# "THE ALBUQUERQUE NEW HOUSING MARKET LETTER" A MONTHLY PUBLICATION OF DATATRAQ

Jan DeMaggio, Publisher – January 2023

| PERMITS ISSUED BY MONTH   |        |        |        |        |        |        |        |        |        |        |        |        |        |
|---|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
|   | Jan-22 | Feb-22 | Mar-22 | Apr-22 | May-22 | Jun-22 | Jul-22 | Aug-22 | Sep-22 | Oct-22 | Nov-22 | Dec-22 | Jan-23 |
| City of Albuquerque   | 69     | 62     | 63     | 71     | 54     | 56     | 66     | 26     | 66     | 71     | 83     | 24     | 52     |
| Uninc. Bernalillo County  | 4      | 1      | 13     | 20     | 20     | 23     | 14     | 21     | 22     | 16     | 19     | 13     | 3      |
| City of Rio Rancho  | 58     | 87     | 89     | 79     | 72     | 63     | 49     | 47     | 28     | 29     | 19     | 16     | 41     |
| Total Metro Area  | 131    | 150    | 165    | 170    | 146    | 142    | 129    | 94     | 116    | 116    | 121    | 53     | 96     |
| The information above has been derived from the "Permit Report" published by DataTraq |        |        |        |        |        |        |        |        |        |        |        |        |        |

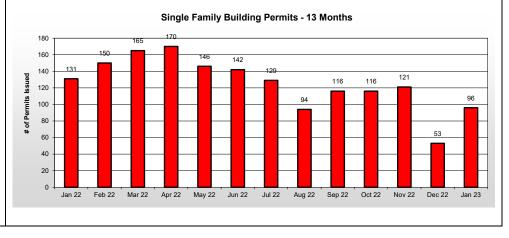
#### PERMIT VOLUME FOR JANUARY

Permit volume rose from 53 in December to 96 in January representing a 81.13% change.

### MONTHLY AVERAGES

The monthly *averages* for the Albuquerque Metro Area compare as follows:

Feb 2022 thru Jan 2023 Feb 2021 thru Jan 2022 Feb 2020 thru Jan 2021



#### **TOP BUILDERS**

DR Horton. led all builders in the number of permits issued in January 2023 with 24 representing 35.42% of all permits issued in the Albuquerque Metro Area. Wexford Const Inc followed with 12 representing 12.50% of all permits issued in January. The top 12 builders took out 84.38% of all permits issued in January.

| PERMIT VOLUME COMPARISON |              |                  |     |  |  |  |
|--------------------------|--------------|------------------|-----|--|--|--|
| 02/22                    | 2 thru 01/23 | 02/21 thru 01/22 |     |  |  |  |
| NE                       | 4%           | NE               | 3%  |  |  |  |
| NW                       | 25%          | NW               | 29% |  |  |  |
| RR                       | 41%          | RR               | 49% |  |  |  |
| SE                       | 9%           | SE               | 5%  |  |  |  |
| SW                       | 9%           | SW               | 4%  |  |  |  |
| UBC                      | 12%          | UBC              | 10% |  |  |  |

125

173

168

| PRICE RANGE INFORMATION<br>(Using the plan check value*) |      |              |  |  |  |  |
|--|------|--------------|--|--|--|--|
|  | Janu | January 2023 |  |  |  |  |
| \$350+   | 9    | 9%           |  |  |  |  |
| \$300-\$350  | 4    | 4%           |  |  |  |  |
| \$250-\$300  | 5    | 5%           |  |  |  |  |
| \$200-\$250  | 16   | 17%          |  |  |  |  |
| \$150-\$200  | 23   | 24%          |  |  |  |  |
| \$120-\$150  | 28   | 29%          |  |  |  |  |
| \$90-\$120   | 11   | 12%          |  |  |  |  |
| \$70-\$90  | 0    | 0%           |  |  |  |  |
| Under \$70   | 0    | 0%           |  |  |  |  |

\*Plan Check Value is calculated by the respective Planning Departments to determine permit fees charged and does NOT include land cost.

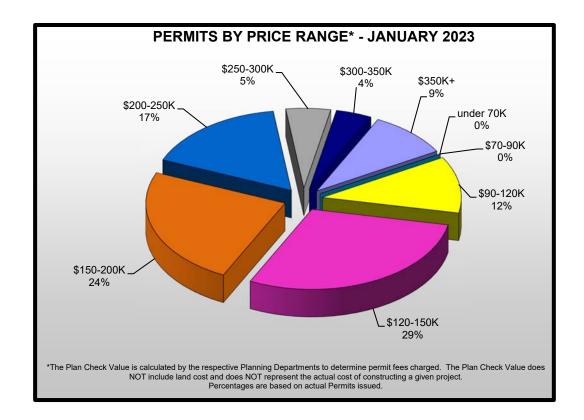
#### **36 SUBDIVISIONS ACTIVE IN JANUARY**

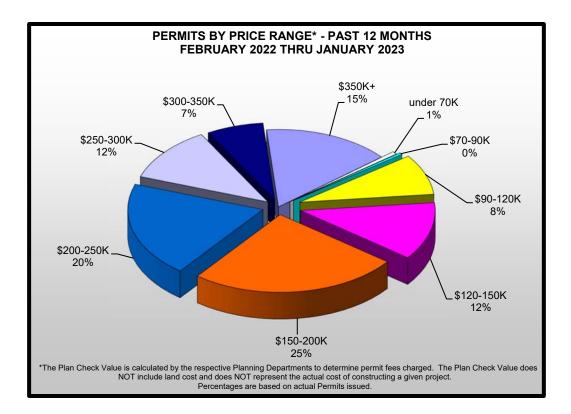
The total number of subdivisions active with different builders during January was 36. The average subdivision took out 2.67 permits in January. In the past 12 months the average subdivision took out 3.94 permits.

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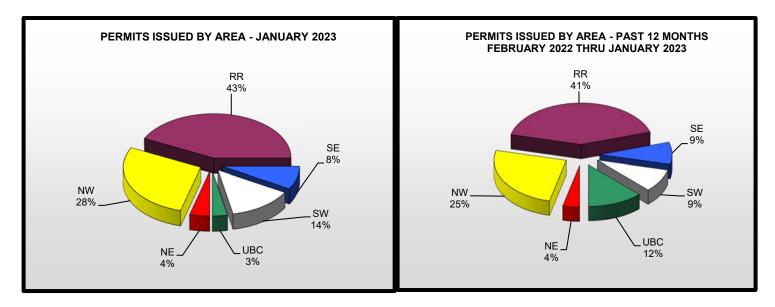
| TOP PERMIT VOLUME - SUBDIVISIONS -JANUARY 2023 |                                |         |  |  |  |  |
|--|--------------------------------|---------|--|--|--|--|
| BUILDER  | SUBDIVISION                    | PERMITS |  |  |  |  |
| D R HORTON HOMES                               | MOONLIGHT HILLS                | 18      |  |  |  |  |
| WEXFORD CONSTRUCTION INC AFFORDABLE CONCEPTS   | THE TRAILS, TAOS @             | 12      |  |  |  |  |
| D R HORTON HOMES                               | ASPIRE                         | 11      |  |  |  |  |
| TWILIGHT HOMES/MTV                             | DELS HIDE A WAY                | 5       |  |  |  |  |
| STILLBROOKE HOMES                              | SEVANO PLACE                   | 4       |  |  |  |  |
| ZZ CUSTOM BUILDERS                             | VOLCANO CLIFFS                 | 3       |  |  |  |  |
| GREATER ABQ HABITAT FOR HUMANI                 | M&B                            | 3       |  |  |  |  |
| D R HORTON HOMES                               | LOS DIAMANTES                  | 3       |  |  |  |  |
| ABRAZO/TQM LLC                                 | LOMAS ENCANTADAS               | 3       |  |  |  |  |
| TWILIGHT HOMES/MTV                             | FINCA DE MESOAM - D-15         | 2       |  |  |  |  |
| RICHMOND AMERICAN HOMES OF NEW MEXICO          | BROADMOOR HEIGHTS              | 2       |  |  |  |  |
| PULTE GROUP                                    | BROADMOOR HEIGHTS              | 2       |  |  |  |  |
| PS CUSTOM HOMES INC                            | UNIT 11                        | 2       |  |  |  |  |
| HOMES FOR LIFE LLC                             | COVERED WAGON                  | 2       |  |  |  |  |
| D R HORTON HOMES                               | CATALONIA                      | 2       |  |  |  |  |
| TOP PERMIT VOLUME - SUBDIVISIO                 | ONS - LAST 12 MONTHS           |         |  |  |  |  |
| BUILDER  | SUBDIVISION                    | PERMITS |  |  |  |  |
| WEXFORD CONSTRUCTION INC AFFORDABLE CONCEPTS   | THE TRAILS, TAOS @             | 172     |  |  |  |  |
| D R HORTON HOMES                               | ASPIRE                         | 93      |  |  |  |  |
| D R HORTON HOMES                               | LOS DIAMANTES                  | 56      |  |  |  |  |
| PULTE GROUP                                    | LOS DIAMANTES                  | 53      |  |  |  |  |
| PULTE GROUP                                    | RAINBOW                        | 50      |  |  |  |  |
| PULTE GROUP                                    | THE PETROGLYPHS, INSPIRATION @ | 47      |  |  |  |  |
| WESTWAY CONSTRUCTION LLC                       | MESA DEL SOL                   | 42      |  |  |  |  |
| MTV/MORNINGSTAR                                | TIERRA DEL ORO                 | 40      |  |  |  |  |
| D R HORTON HOMES                               | CATALONIA                      | 40      |  |  |  |  |
| PULTE GROUP                                    | MESA DEL SOL                   | 28      |  |  |  |  |
| PULTE GROUP                                    | BROADMOOR HEIGHTS              | 27      |  |  |  |  |
| MTV/MORNINGSTAR                                | MOUNTAIN HAWK ESTATES          | 27      |  |  |  |  |
| D R HORTON HOMES                               | MOONLIGHT HILLS                | 26      |  |  |  |  |
| HAKES BROTHERS ABQ LLC                         | LOMAS ENCANTADAS               | 22      |  |  |  |  |
| ABRAZO/TQM LLC                                 | SOLCITO                        | 21      |  |  |  |  |
| TOP PERMIT VOLUME - BUILDER                    | S - LAST 12 MONTHS             | -       |  |  |  |  |
| BUILDER  | # OF PERMITS                   |         |  |  |  |  |
| PULTE GROUP                                    | 219                            |         |  |  |  |  |
| D R HORTON HOMES                               | 215                            |         |  |  |  |  |
| WEXFORD CONSTRUCTION INC AFFORDABLE CONCEPTS   | 172                            |         |  |  |  |  |
| MTV/MORNINGSTAR                                | 137                            |         |  |  |  |  |
| ABRAZO/TQM LLC                                 | 92                             |         |  |  |  |  |
| WESTWAY CONSTRUCTION LLC                       | 77                             |         |  |  |  |  |
| HAKES BROTHERS ABQ LLC                         | 76                             |         |  |  |  |  |
| AMRESTON CONSTRUCTION LLC                      | 29                             |         |  |  |  |  |
| LAS VENTANAS CONSTRUCTION                      | 23                             |         |  |  |  |  |
| TWILIGHT HOMES/MTV                             | 21                             |         |  |  |  |  |
| STILLBROOKE HOMES                              | 21                             |         |  |  |  |  |
|  | 14                             |         |  |  |  |  |
| RICHMOND AMERICAN HOMES OF NEW MEXICO          |                                |         |  |  |  |  |

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